



Infant Nutrition

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The Co-Development
Company

AAK



The world's fastest growing consumers

Breast milk offers the best nutrition for infants but in situations where mothers don't breastfeed, infant formula and prepared baby foods can be a good and convenient alternative. Quality nutrition during pregnancy and the first years of life is crucial. Therefore the goal of infant nutrition is always to resemble breast milk as closely as possible.

The infant nutrition industry is developing rapidly and will be one of the fastest growing packaged food categories in the coming years.

Several trends are driving growth in the market. Today, 80 % of the world's population lives in developing countries where birthrates remain high. In addition, rapid urbanization, a growing middle class and increasing female workforce are making infant formula and prepared baby foods increasingly relevant. These factors are also increasing the number of dual income families, leading to consumers spending more on premium nutrition.

Consequently, companies need suppliers they can trust regarding quality, food safety, and the production of an accurate nutritional profile for infant formula and prepared baby food.



One of the fastest growing packaged food categories



Female workforce has increased by 24 % since 1990



Premium sales account for 78 % within the nutrition category



A leading provider of value-adding oils & fats for infant nutrition

With the infant nutrition market growing rapidly, you need a partner that fully comprehends the market and its customers' needs – a partner like AAK. We understand the important role fat plays – not just as an energy source but also as a source of essential fatty acids in the growth of infants, toddlers and children.

AAK creates tailor-made solutions that support your products in ensuring healthy infant development. We achieve this by drawing on our knowledge within the nutrition segment and more than 140 years' experience in oils and fats.

Our history and customer understanding enables us to work with you in developing the perfect solution. Our multi-oil facilities combined with our know-how and technological capabilities allows us to produce tailor-made solutions that provide guaranteed and consistent quality.

With AAK as your partner, you can be sure food safety is a top priority. We use only raw materials from approved and audited suppliers in our production facilities, which are fully compliant with international standards.

Together, we can ensure a healthy start for the world's fastest-growing consumers.

140

years of experience in oils and fats



Fully compliant with international standards



A global partner with sales in more than 100 countries



Sharing expertise to co-develop customized solutions

AAK understands your business. We know how important it is to have a partner that can collaborate across the value chain. From idea generation to launch, our proven expertise and knowledge can help you seize new opportunities and overcome market challenges.

We are dedicated to co-development and this is what differentiates us in the market today. We can support you throughout your projects, acting as a sounding board or as a full development partner. From custom-designing your solution to optimizing the formula's lipid properties, we can provide the resources and expertise you need.

AAK's knowledge extends beyond lipids to cover processes, regulations and more. Through our global customer reach and cooperation with research institutes and governmental authorities, it continues to grow. As your partner, we utilize all our expertise so no matter how big or small your challenges are, we're ready to solve them together with you.

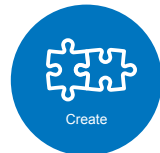


Creating value together every step of the way



Bringing ideas to life

- With our extensive experience and expertise in infant nutrition we can help you develop market-focused solutions from the outset
- As an AAK customer, you belong to a strong global network. Our AAK ACADEMY™ offers advanced training in lipid technology, including bespoke courses



Tailor-made solutions

- To create tailor-made solutions for our customers, we draw on our proven multi-oil capabilities
- In close collaboration with you, we identify your exact needs allowing us to create a tailored blend
- Our Akonino® range and solutions enable us to develop the solution you need to meet consumer demands



Food safety is a top priority

- At AAK, we understand how important it is to focus on food safety throughout the entire production process
- AAK only uses raw materials from audited and approved suppliers
- All AAK production units are certified according to international standards
- Our safe and accurate processing ensures neutral taste, oxidation stability and the elimination of contaminants



Supporting you in the implementation

- As an international organization, AAK can offer you global supply from multiple production facilities
- With AAK you can experience supply chain benefits such as simplified planning and less storage costs
- Our wide range of blends and single oils are delivered fresh and ready-to-use



Your global partner with local expertise

- AAK can provide key information and specifications to meet your particular market requirements
- With AAK's tailor made blends, you can deliver a unique and high quality product
- Thanks to our global reach, we are close to a wide range of markets and consumers
- We can help you enter new markets with our local expertise and understanding of customer needs





In every step of a child's development

AAK serves all segments within infant nutrition, including pregnancy, breast-feeding, babies and toddlerhood. With our detailed understanding of infant and child development, we make solutions tailored to their needs as well as your business.

Infant nutrition is crucial for development and we know how important it is for infant formula to be as close to breast milk as possible. As an infant or toddler grows, they may need other sources of nutrition for healthy development. AAK investigates customer needs and identifies solutions that provide the right building blocks for a child's future.

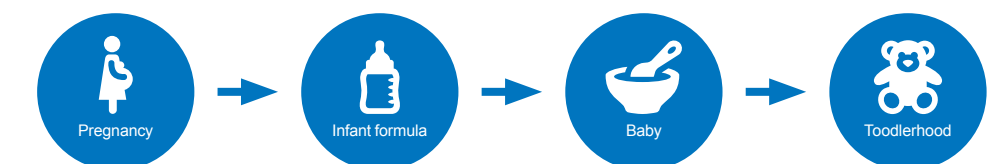
Akonino® is our foundation

- ◆ To create solutions for each stage of a child's development, we draw on our Akonino® range, which covers oils, such as coconut, rapeseed, high-oleic sunflower and soybean oils, and more
- ◆ The Akonino® range also has an approved organic line, which is supplied to regions all over the world, such as Europe, the US and China
- ◆ Akonino® Phospholipid is the most recent addition to this portfolio. Sourced from egg yolks it can help you develop a unique natural solution, which allows the same lipid structure as human milk containing DHA and ARA

Whatever the segment, AAK can help find innovative solutions. As your business partner, we can ensure the healthy development of some of the world's most important consumers.

Discover a world of unlimited possibilities

The result of AAK's co-development approach is innovative solutions that perfectly match customer needs and create sustainable value for them. This means that within the infant nutrition segment there is an almost limitless range of possibilities for our solutions. To learn more, contact one of our sales teams who will be happy to give you an insight into our Akonino® range potential.



Dedicated to delivering consistent high quality & sustainability

Ensuring a consistently high quality

Fulfilling your expectations and those of regulating authorities is critical.

- We do the work for you by optimizing and safeguarding quality
- We manage the supply chain and harmonize variations in nature's raw materials
- Our purity standards are always compliant with legal requirements
- Our quality assurance is verified by third-party auditors
- We ensure a consistently high quality with food safety a top priority

Sustainability & responsible growth

To ensure a sustainable business footprint, we have developed a model based on the UN Global Compact principles. This allows us to drive progress within our CSR activities and focus efforts within five key areas. We continuously achieve objectives within each area, thanks to internal and external performance benchmarks, sharing best-practice principles and our highly engaged global organization.

Our five key areas



Marketplace



Supply chain



Environment



Workplace



Community

In connection with our five key areas, we support and are fully engaged in the Roundtable on Sustainable Palm Oil (RSPO). We also continue to engage with GreenPalm to support independent smallholders producing certified sustainable palm oil.

To learn more about our commitments, initiatives and achievements, please refer to the complete AAK Sustainability Report on our website.





We are AAK

We develop and provide value-adding vegetable oil solutions in close collaboration with our customers, enabling them to achieve long lasting business results.

We do so through our in-depth expertise in oils and fats within food applications, working with a wide range of raw materials and broad process capabilities.

Through our unique co-development approach, we bring together our customers' skills and know-how with our capabilities and mind-set. By doing so, we solve customer-specific needs across many industries – Chocolate & Confectionery, Bakery, Dairy, Nutrition, Food Service, Personal Care and more.

AAK's proven expertise is based on more than 140 years of experience within oils and fats. With our headquarters in Malmö, Sweden, 20 production facilities and customization plants, and sales offices in more than 25 countries, our more than 2,800 employees are dedicated to providing innovative value-adding solutions to our customers.

So no matter where you are in the world, we are ready to help you achieve long lasting results.

We are AAK – The Co-Development Company.

Explore more at
www.aak.com
Or contact us at
infant.nutrition@aak.com

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